

## Lesson Plan

Name of the Assistant/ Associate Professor..... Mr. Subhash Chond

Class and Section. .... BBA - VI<sup>th</sup> sem.....

Subject: ..... Income Tax.....

Week	Date	Topics
1	1-Jan-18	Basic concept of Income Tax :- Meaning, history
	2-Jan-18	Basic Charge of Income Tax, Income, concept of Income
	3-Jan-18	Gross Total Income, Agriculture Income, casual Income
	4-Jan-18	Assessment year, previous year, Tax Evasion, Tax Avoidance
	5-Jan-18	Tax Planning, Tax management
	6-Jan-18	Assignment work Related to topic
	7-Jan-18	Sunday
2	8-Jan-18	Residential status and tax incidence :- Residence of Assessee
	9-Jan-18	INDIVIDUALS, HUF, COMPANIES, IMPORTANCE OF R-STATUS
	10-Jan-18	Illustration - 17 to 18
	11-Jan-18	Scope of Total Income on the basis of Residence
	12-Jan-18	Illustration 11 to 18
	13-Jan-18	Illustration 19 to 25. Assignment work
	14-Jan-18	Sunday
3	15-Jan-18	Checked Assignment work
	16-Jan-18	Income exempted from tax, meaning
	17-Jan-18	classified Income exemptions. (a) for All Assessee
	18-Jan-18	(b) for employees (c) for Institutions.
	19-Jan-18	continuing topic
	20-Jan-18	Assignment work Related topic
	21-Jan-18	Sunday
4	22-Jan-18	Vasant Panchami
	23-Jan-18	check Assignment work
	24-Jan-18	Sir Chhotu Ram Jayanti
	25-Jan-18	Income from salary :- meaning, salary
	26-Jan-18	Republic Day
	27-Jan-18	Some important points regarding salary
	28-Jan-18	Sunday
	5	29-Jan-18
30-Jan-18		Illustration 1-5 Related Allowances
31-Jan-18		Perquisites, Determination of Perquisites

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## Lesson Plan

Name of the Assistant/ Associate Professor..... Mr. Subhash Chand.....

Class and Section:..... BBA- 6<sup>th</sup> sem.....

Subject:..... Income Tax.....

Week	Date	Topics
1	1-Mar-18	Guru Ravidas Birthday
	2-Mar-18	Holi
	3-Mar-18	Deductions expressly allowed
	4-Mar-18	Sunday
2	5-Mar-18	expenses expressly disallowed
	6-Mar-18	Deduction Allowable only on actual payment
	7-Mar-18	Profit chargeable to tax, Audit of Accounts
	8-Mar-18	valuation of stock in hand
	9-Mar-18	Illustration 1 to 12
	10-Mar-18	Illu. 13 to 23.
	11-Mar-18	Sunday
3	12-Mar-18	Assignment work Related to topic
	13-Mar-18	capital gains:- meaning, (A) capital Asset
	14-Mar-18	(B) Transfer of capital Asset (C) computation of C.G.
	15-Mar-18	Illustration 1 to 12
	16-Mar-18	Illustration 13 to 25
	17-Mar-18	Illustration 26-32
	18-Mar-18	Sunday
4	19-Mar-18	Assignment work Related to topic
	20-Mar-18	Income from other sources: meaning, Heads.
	21-Mar-18	Some Important points Related to I.F.O.S, Deductions
	22-Mar-18	Illustration 1-10
	23-Mar-18	Illustration 11 to 18
	24-Mar-18	Assignment work Related to topic
	25-Mar-18	Sunday/ Ram Navami
5	26-Mar-18	Set off and carry forward of losses: meaning, Introduction
	27-Mar-18	carry forward and set off of losses
	28-Mar-18	Illustration 1 to 3
	29-Mar-18	Mahavir Jayanti
	30-Mar-18	Assignment work Related to topic
	31-Mar-18	Clubbing of Income: meaning, Introduction

## Lesson Plan

Name of the Assistant/ Associate Professor..... Mr. Subhash Chand

Class and Section:..... BBA - 6<sup>th</sup> sem.

Subject:..... Income tax

Week	Date	Topics
1	1-Feb-18	Illustration 6 to 12 Related to Perquisites
	2-Feb-18	Illustration 13 to 15 Related to Perquisites.
	3-Feb-18	Profit in lieu of Salary, Provident fund
	4-Feb-18	Sunday
2	5-Feb-18	Approved Superannuation fund
	6-Feb-18	Illustration 16 to 25
	7-Feb-18	Illustration 26 to 35
	8-Feb-18	Illustration 36 to 42 Related to topic
	9-Feb-18	Assignment work Related to Chapter
	10-Feb-18	Maharshi Dayanand Saraswati Jayanti
	11-Feb-18	Sunday
3	12-Feb-18	Assignment work Related to Salary.
	13-Feb-18	Maha Shivratri
	14-Feb-18	Income from Salary (Retirement): Gratuity
	15-Feb-18	Pension, Earned Leave Salary
	16-Feb-18	Retrenchment compensation Illustration 114
	17-Feb-18	Voluntary Retirement Illustration 11 to 16
	18-Feb-18	Sunday
	4	19-Feb-18
20-Feb-18		Income from house property :- meaning, Introduction
21-Feb-18		(i) consist of any building or land appertaining thereto
22-Feb-18		Annual value, Pre-construction period Illu. 1-7
23-Feb-18		Illustration - 8 to 17 Property - co-owners.
24-Feb-18		Loss from house property question 18 to 33
25-Feb-18		Sunday
5	26-Feb-18	Assignment work Related to House property
	27-Feb-18	Income from profit and gains of business and profession
	28-Feb-18	Important Rules, computation of profit of Business

## Lesson Plan

Name of the Assistant/ Associate Professor..... Mr. Subhash Chand

Class and Section:..... BBA - 6<sup>th</sup> sem.

Subject:..... Income Tax

Week	Date	Topics
1	1-Apr-18	Sunday
	2-Apr-18	clubbing Income, Recovery of tax
	3-Apr-18	Illustration 1 to 5
	4-Apr-18	Assignment work Related to topic
	5-Apr-18	Deduction of tax at source: Meaning, Payment subject
	6-Apr-18	Illustration 1 to 8 Related to topic
	7-Apr-18	Assignment work Related to topic
	8-Apr-18	Sunday
2	9-Apr-18	Deduction from gross total income: meaning, principles
	10-Apr-18	Some deduction in respect of certain payment
	11-Apr-18	Illustration 10 to 13 Deduction Related to Income
	12-Apr-18	Illustration 14-24 Assignment work Related topic
	13-Apr-18	Assessment of Individuals: meaning, Individuals
	14-Apr-18	Dr Ambedkar Jayanti / Vaisakhi
	15-Apr-18	Sunday
3	16-Apr-18	Illustration 1 to 15 to Related topic
	17-Apr-18	Illustration 16 to 26 to Related topic
	18-Apr-18	Parashurama Jayanti
	19-Apr-18	Assignment work to Related topic
	20-Apr-18	Revision Revision Income exempted from tax
	21-Apr-18	Revision Revision Income from Salary.
	22-Apr-18	Sunday
	4	23-Apr-18
24-Apr-18		Revision Revision Income from Profit and gains
25-Apr-18		Revision Revision Income from other source
26-Apr-18		Revision Revision Set off and carry forward of losses
27-Apr-18		Revision Revision Clubbing of Income.
28-Apr-18		Revision Revision Deduction of tax at source.

Lesson Plan

Name of the Assistant/ Associate Professor: Mr. Suresh Chand

Class and Section: BBA 6<sup>th</sup> sem

Subject: Consumer Protection

Week	Date	Topics
1	1-Jan-18	Concept and types of consumer, meaning and problems
	2-Jan-18	Need and Approaches for consumer protection and exploitation
	3-Jan-18	Reason for consumer protection, need for consumer protection
	4-Jan-18	Challenges to the consumer in new millennium.
	5-Jan-18	Six examples of exploitation of Indian consumers
	6-Jan-18	Assignment on above topic
	7-Jan-18	Sunday
2	8-Jan-18	Consumer buying motive - meaning, definition and types
	9-Jan-18	Factors influencing buying motive.
	10-Jan-18	Doctrine of caveat Emptor as Buyer aware.
	11-Jan-18	Salient features of the doctrine, key points for the buyer
	12-Jan-18	Concept of Caveat venditor. Consumer Sovereignty
	13-Jan-18	Key points of doctrine of caveat venditor
	14-Jan-18	Sunday
3	15-Jan-18	Basic consumer right - Introduction, Right to safety
	16-Jan-18	Right to Information, Right to choose, Right to be heard
	17-Jan-18	Right to education, Right to seek redressal.
	18-Jan-18	Right to Quality of life, Right to basic need, Conclusion.
	19-Jan-18	Exception to doctrine of caveat venditor.
	20-Jan-18	Assignment related to the above topic.
	21-Jan-18	Sunday
4	22-Jan-18	Vasant Panchami
	23-Jan-18	Measures for consumer protection in India, Introduction Law.
	24-Jan-18	Sir Chhotu Ram Jayanti
	25-Jan-18	The agriculture produce act, The environment act,
	26-Jan-18	Republic Day
	27-Jan-18	The drugs and cosmetic act, The essential commodities act
	28-Jan-18	Sunday
5	29-Jan-18	The Indian contract act, The prevention of food adulteration act
	30-Jan-18	The sale of goods act, The MRP act, Competition act,
	31-Jan-18	The standards of weight and measurement act

Name of the Assistant/ Associate Professor... Ms. Suresh Chandra **Lesson Plan**  
 Class and Section: BBA 6th sem  
 Subject: Consumer Protection

Week	Date	Topics
1	1-Mar-18	Guru Ravidas Birthday
	2-Mar-18	Holi
	3-Mar-18	MRTI Act and consumer protection - Introduction and objectives
	4-Mar-18	Sunday
2	5-Mar-18	meaning of monopolistic trade practice, Regulation of MTPs
	6-Mar-18	Restrictive trade practices, Regulation of RTPs, UTPs
	7-Mar-18	Regulation of UTPs, Role of MRTI act in consumer protection.
	8-Mar-18	Remedies available for consumers under MRTI acts.
	9-Mar-18	Competition Act and consumer protection - Introduction, Objective
	10-Mar-18	Assignment related to the above topic
	11-Mar-18	Sunday
3	12-Mar-18	Competition act, 2002, Basic provisions, Consumer protection Act.
	13-Mar-18	Competition Bill 2007,
	14-Mar-18	Role of consumer organisations in consumer protection
	15-Mar-18	Introduction, formation and Registration, form of Application
	16-Mar-18	Advantage of getting a consumer Association Registered.
	17-Mar-18	Role of voluntary consumer Organisation, functions of consumer
	18-Mar-18	Sunday
4	19-Mar-18	Problems of consumer organisations.
	20-Mar-18	List of consumer organisations, Activities of consumer Org.
	21-Mar-18	Business self Regulation - Introduction, proposed steps.
	22-Mar-18	Step taken by business organisation for self regulation
	23-Mar-18	Consumer Awareness, role of media, print media,
	24-Mar-18	Assignment related to the above topic
	25-Mar-18	Sunday/ Ram Navami
5	26-Mar-18	Concept and types of consumer
	27-Mar-18	Need and approaches for consumer protection
	28-Mar-18	Doctrine of caveat emptor and caveat venditor
	29-Mar-18	Mahavir Jayanti
	30-Mar-18	Basic consumer rights.
	31-Mar-18	Measures for consumer

Name of the Assistant/ Associate Professor: Mr. Suresh Chandra  
 Class and Section: BBB 6th sem.  
 Subject: Consumer Protection

Week	Date	Topic
1	1-Feb-18	The Indian standards Institution act, Consumer protection act,
	2-Feb-18	The SEBI Act, The RTI Act,
	3-Feb-18	Assignment related to the above topic
	4-Feb-18	Sunday
2	5-Feb-18	Consumer protection act, Quasi judicial mechanism
	6-Feb-18	District forum, Jurisdiction of district forum.
	7-Feb-18	State commission, national commission
	8-Feb-18	Jurisdiction of state and national commission
	9-Feb-18	Provision for grievance Redressal.
	10-Feb-18	Maharshi Dayanand Saraswati Jyanti
	11-Feb-18	Sunday
3	12-Feb-18	Power/Right of district forum, power of redressal agencies
	13-Feb-18	Maha Shivratri
	14-Feb-18	Relief Granted by quasi-judicial Bodies
	15-Feb-18	Administrative mechanism
	16-Feb-18	Meaning of Complaint, Complain by whom.
	17-Feb-18	Time limit for filling complaint
	18-Feb-18	Sunday
	19-Feb-18	Procedure for filling complaints
4	20-Feb-18	Voluntary consumer organisation
	21-Feb-18	Problems of consumer organisation
	22-Feb-18	Formation and registration of consumer organisation
	23-Feb-18	Consumer protection in India
	24-Feb-18	Assignment related to the above topic
	25-Feb-18	Sunday
	26-Feb-18	Consumer information and knowledge.
5	27-Feb-18	Recent development in consumer protection movement.
	28-Feb-18	Ethical marketing and consumer protection

Serial	Date	Topics
1	1-Apr-18	Sunday
	2-Apr-18	Recent development in consumer protection movement
	3-Apr-18	Objective of consumer movement, Consumerism,
	4-Apr-18	Consumer protection movement in India, Tips for managers
	5-Apr-18	Recent developments in consumer protection
	6-Apr-18	Skill development for Business Success
	7-Apr-18	Assignment related to the above topic
	8-Apr-18	Sunday
2	9-Apr-18	Consumer Information and Knowledge, Introduction
	10-Apr-18	need and purpose, Approaches to consumer knowledge,
	11-Apr-18	consumer information, source of consumer information
	12-Apr-18	Consumer knowledge and information as a means c.f.
	13-Apr-18	Advertising standard council of India, Regulation of advertising
	14-Apr-18	Dr Ambedkar Jayanti / Vaisakhi
	15-Apr-18	Sunday
3	16-Apr-18	Role of Asci in consumer protection.
	17-Apr-18	Ethical advertising, Role of ethics in advertising
	18-Apr-18	Parashurama Jayanti
	19-Apr-18	Consumer protection in India (some insights and select case)
	20-Apr-18	Revision Concept and types of consumer
	21-Apr-18	Revision Need and approaches for consumer protection
	22-Apr-18	Sunday Consumer Buying motive
4	23-Apr-18	Revision Doctrine of caveat emptor and caveat venditor
	24-Apr-18	Revision Basic consumer rights
	25-Apr-18	Revision measures for consumer protection in India
	26-Apr-18	Revision Consumer protection act
	27-Apr-18	Revision mechanism for consumer protection
	28-Apr-18	Revision MRTP act and consumer protection.

## Lesson Plan

Name of the Assistant/ Associate Professor..... Narendar Kumar  
Class and Section..... BBA - 6th Semester  
Subject:..... System Analysis & Design

Week	Date	Topics
1	1-Jan-18	Introduction to analysis & design:-
	2-Jan-18	Introduction to system
	3-Jan-18	System & its characteristics
	4-Jan-18	Component
	5-Jan-18	Classification -
	6-Jan-18	Physical & Abstract System
	7-Jan-18	Sunday
2	8-Jan-18	Deterministic & Probabilistic system
	9-Jan-18	Open & Closed system
	10-Jan-18	Man Made Information system
	11-Jan-18	Formal system
	12-Jan-18	Informal system
	13-Jan-18	Assignment
	14-Jan-18	Sunday
3	15-Jan-18	Computer Based system - TPS,
	16-Jan-18	MIS
	17-Jan-18	DSS
	18-Jan-18	DSS
	19-Jan-18	OAS
	20-Jan-18	Assignment
	21-Jan-18	Sunday
4	22-Jan-18	Vasant Panchami
	23-Jan-18	System Development Life Cycle
	24-Jan-18	Sir Chhotu Ram Jayanti
	25-Jan-18	System Development Life cycle
	26-Jan-18	Republic Day
	27-Jan-18	Assignment
	28-Jan-18	Sunday
5	29-Jan-18	Case Tools for Analyst
	30-Jan-18	Case Tools for Analyst
	31-Jan-18	Role of System Analyst



## Lesson Plan

Name of the Assistant/ Associate Professor..... Narender Kumar

Class and Section:..... BBA-6th Semester

Subject:..... System Analysis & Design

Week	Date	Topics
1	1-Mar-18	Guru Ravidas Birthday
	2-Mar-18	Holi
	3-Mar-18	DBMS Component
	4-Mar-18	Sunday
2	5-Mar-18	DBMS Structure
	6-Mar-18	Advantage & Disadvantage, functions of DBMS
	7-Mar-18	Equipment specification & Selection
	8-Mar-18	Procedure for Equipment specification & Selection
	9-Mar-18	Criteria for Equipment specification & Selection
	10-Mar-18	Assignment
	11-Mar-18	Sunday
3	12-Mar-18	Personnel Estimates
	13-Mar-18	Personnel Estimates
	14-Mar-18	L-O Design
	15-Mar-18	R-O Design
	16-Mar-18	Implementation:— Data Dictionary
	17-Mar-18	Need for Dictionary
	18-Mar-18	Sunday
	4	19-Mar-18
20-Mar-18		Decision Tables
21-Mar-18		Steps of Decision Tables
22-Mar-18		Types of Decision Table
23-Mar-18		Example of Dictionary, Decision Tables
24-Mar-18		Assignment
25-Mar-18		Sunday/Ram Navami
5		26-Mar-18
	27-Mar-18	Advantage & Disadvantage, characteristics
	28-Mar-18	Examples of Decision Tree
	29-Mar-18	Mahavir Jayanti
	30-Mar-18	Logical Design
	31-Mar-18	Physical Design

Lesson Plan

Name of the Assistant/ Associate Professor..... Narender Kumar  
 Class and Section: BBA-6th Sem  
 Subject: System Analysis & Design

Week	Date	Topics
1	1-Feb-18	Qualities of System Analyst
	2-Feb-18	Project Selection
	3-Feb-18	Project Request form.
	4-Feb-18	Sunday
2	5-Feb-18	ER dots Models -
	6-Feb-18	Entity, Enterprise, Attributes, Domain
	7-Feb-18	Dist Value, Entity Type, Types of Attributes,
	8-Feb-18	Relationship, ER Notation, E-R Model
	9-Feb-18	Assignment
	10-Feb-18	Maharshi Dayanand Saraswati Jayanti
	11-Feb-18	Sunday
3	12-Feb-18	Feasibility Study - Objectives.
	13-Feb-18	Maha Shivratri
	14-Feb-18	Economic feasibility
	15-Feb-18	Technical feasibility
	16-Feb-18	Operational feasibility
	17-Feb-18	Assignment
	18-Feb-18	Sunday
4	19-Feb-18	Design of Application: - DFD
	20-Feb-18	form Design
	21-Feb-18	Screen Design
	22-Feb-18	report Design
	23-Feb-18	report Design
	24-Feb-18	Assignment
	25-Feb-18	Sunday
5	26-Feb-18	Structure chart
	27-Feb-18	Structure Chart
	28-Feb-18	Data base definition

## Lesson Plan

Name of the Assistant/ Associate Professor..... Narendar Kumar.....

Class and Section:..... BBA-6th Sem.....

Subject:..... System Analysis & Design.....

Week	Date	Topics
1	1-Apr-18	Sunday
	2-Apr-18	Logical Design to Physical implementation
	3-Apr-18	Introduction to Distributed data processing &
	4-Apr-18	Introduction to real time system
	5-Apr-18	Evaluating distributed system
	6-Apr-18	Designing distributed data base
	7-Apr-18	Assignment
	8-Apr-18	Sunday
2	9-Apr-18	Event base real time analysis tools
	10-Apr-18	Event base real time analysis tools
	11-Apr-18	State transition diagrams
	12-Apr-18	Data flow Diagrams
	13-Apr-18	Decision Tree
	14-Apr-18	Dr Ambedkar Jayanti / Vaisakhi
	15-Apr-18	Sunday
3	16-Apr-18	Decision Table
	17-Apr-18	SDLC
	18-Apr-18	Parashurama Jayanti
	19-Apr-18	State transition diagrams
	20-Apr-18	Revision
	21-Apr-18	Revision Computer based system - MIS, DSS
	22-Apr-18	Sunday
	4	23-Apr-18
24-Apr-18		Revision Feasibility study
25-Apr-18		Revision Data Dictionary
26-Apr-18		Revision I/O Design
27-Apr-18		Revision Design of DB
28-Apr-18		Revision Personnel Estimates

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**Lesson Plan**

Name of the Assistant/ Associate Professor... AKEEL AHMED.....

Class and Section... B.A. VI<sup>th</sup> Semester

Subject: Foundations of International Business

Week	Date	Topics
1	1-Jan-18	Types of International Business :-
	2-Jan-18	Evolution of International business.
	3-Jan-18	Influences of International business.
	4-Jan-18	Stages of Internationalisation.
	5-Jan-18	Differences b/w Domestic & International business.
	6-Jan-18	Assignment related to above topics.
	7-Jan-18	Sunday
2	8-Jan-18	Basic structure of International business
	9-Jan-18	Russ. environment; - Introduction & types
	10-Jan-18	Risk in International business.
	11-Jan-18	Classification of country risk, External debt
	12-Jan-18	Evolutionary political change, Managing Risks
	13-Jan-18	Assignment related to above topics.
	14-Jan-18	Sunday
3	15-Jan-18	Motives for International business.
	16-Jan-18	International Business Analysis, modes of entry
	17-Jan-18	Functional alliance, managing conflict situations.
	18-Jan-18	Break-up of Alliances, competitive advantage
	19-Jan-18	Barriers to International business.
	20-Jan-18	Assignment related to above topics.
	21-Jan-18	Sunday
4	22-Jan-18	Vasant Panchami
	23-Jan-18	Global trading and financial system - an overview
	24-Jan-18	Sir Chhotu Ram Jayanti
	25-Jan-18	Tariffs, Subsidies, Import Quotas,
	26-Jan-18	Republic Day
	27-Jan-18	Global economy, world merchandise trade,
	28-Jan-18	Sunday
	5	29-Jan-18
30-Jan-18		Assignment related to above topics.
31-Jan-18		Guru Ravidas Birthday

**Lesson Plan**

Name of the Assistant/ Associate Professor: AKHEEL AHMED  
 Class and Section: BBA VII<sup>th</sup> Semester  
 Subject: Foundations of International Business

Week	Date	Topics
1	1-Feb-18	Foreign market entry modes;
	2-Feb-18	International Business alliances/analysis
	3-Feb-18	modes of entry, Functional Alliances.
	4-Feb-18	Sunday
2	5-Feb-18	Comparison of different modes of entry.
	6-Feb-18	Factors of country evaluation & selection;
	7-Feb-18	Global financial markets, details to offshore market
	8-Feb-18	Introduction to Financial markets
	9-Feb-18	Assignment related to above topics
	10-Feb-18	Maharshi Dayanand Saraswati Jayanti
	11-Feb-18	Sunday
3	12-Feb-18	International money market
	13-Feb-18	Maha Shivratri
	14-Feb-18	Decisions concerning foreign direct investment & Portfolio Invest.
	15-Feb-18	Meaning, Factors Influencing FDI.
	16-Feb-18	Reasons for FDI, costs & benefits of FDI
	17-Feb-18	Assignment related to above topics
	18-Feb-18	Sunday
	4	19-Feb-18
20-Feb-18		control methods in International Business
21-Feb-18		control for MNC's, Performance Indicators.
22-Feb-18		Organisation structure & Relationships
23-Feb-18		Control Mechanisms
24-Feb-18		Assignment related to above topics
25-Feb-18		Sunday
5		26-Feb-18
	27-Feb-18	Introduction, Generic Strategies of the IB.
	28-Feb-18	Acquisition of Resources

A-1

**Lesson Plan**

Name of the Assistant/ Associate Professor..... AKEEL AHMED  
 Class and Section:..... BBA Vth semester  
 Subject:..... Foundations of International business

Week	Date	Topics
1	1-Mar-18	Location decisions, International Logistics Mgt.
	2-Mar-18	Holi
	3-Mar-18	Assignment related to above topics
	4-Mar-18	Sunday
2	5-Mar-18	Product & branding decisions for foreign markets,
	6-Mar-18	Introduction, Acquisition of resources
	7-Mar-18	Generic strategies of the International Buss.
	8-Mar-18	Location decisions, Int. Logistics Mgt.
	9-Mar-18	Globalisation of markets and brands.
	10-Mar-18	Assignment related to above topics.
	11-Mar-18	Sunday
3	12-Mar-18	International marketing strategies in diff stages of PLC
	13-Mar-18	International marketing Information system
	14-Mar-18	Approaches to International Pricing;
	15-Mar-18	Theory of absolute cost advantage.
	16-Mar-18	Comparative cost advantage theory
	17-Mar-18	Assignment related to above topics
	18-Mar-18	Sunday
4	19-Mar-18	Relative factor endowments theory
	20-Mar-18	Porter's National competitive advantage
	21-Mar-18	Global capital structure, International Finance
	22-Mar-18	Convertibility of the Rupee & its Implications.
	23-Mar-18	Capital Expenditure Analysis
	24-Mar-18	Assignment related to above topics
	25-Mar-18	Sunday/ Ram Navami
5	26-Mar-18	Foreign channel & logistical decisions.
	27-Mar-18	Expost procedures, Inpost procedures
	28-Mar-18	Financing techniques, Export promotion
	29-Mar-18	Mahavir Jayanti
	30-Mar-18	Location decisions, International Logistics Mgt.
	31-Mar-18	Assignment related to above topics.

Lesson Plan

Name of the Assistant/ Associate Professor..... AKEEL AHMED

Class and Section:..... BBA V<sup>th</sup> Semester

Subject:..... Foundations of International Business

Week	Date	Topics
1	1-Apr-18	Sunday
	2-Apr-18	Accounting differences across countries;
	3-Apr-18	Introduction, variations in Accounting Systems.
	4-Apr-18	Country differences in Accounting.
	5-Apr-18	Consequences of Absence of Comparability.
	6-Apr-18	Cross cultural challenges in IB
	7-Apr-18	Assignment related to above topics
	8-Apr-18	Sunday
2	9-Apr-18	International staffing & compensation decisions;
	10-Apr-18	Global recruitment, global selection Process.
	11-Apr-18	Expatriates, Performance Appraisal
	12-Apr-18	Training & Development, Compensation & Benefits.
	13-Apr-18	Women in International Business
	14-Apr-18	Dr Ambedkar Jayanti / Vaisakhi
	15-Apr-18	Sunday
3	16-Apr-18	Dual career Groups, Quality circles.
	17-Apr-18	Basic techniques of risk mgt. in International business.
	18-Apr-18	Parashurama Jayanti
	19-Apr-18	Assignment related to above topics.
	20-Apr-18	Revision Types of International Business
	21-Apr-18	Revision Risks in International Business, barriers to IB
	22-Apr-18	Sunday
	4	23-Apr-18
24-Apr-18		Revision control methods in International business
25-Apr-18		Revision Product & branding decisions for foreign markets
26-Apr-18		Revision Foreign channel & Logistical decisions.
27-Apr-18		Revision Accounting differences across countries.
28-Apr-18		Revision International staffing and compensation decisions.

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### Lesson Plan

Name of the Assistant/ Associate Professor: Mamraj Kumar  
Class and Section: B.A.A. 3<sup>rd</sup> year (6<sup>th</sup> Sem)

Subject: E-Commerce

Week	Date	Topics
1	1-Jan-18	Introduction of E-commerce.
	2-Jan-18	Meaning, nature of E-commerce
	3-Jan-18	Concept of E-commerce
	4-Jan-18	Advantages of E-commerce
	5-Jan-18	Reasons for transacting online
	6-Jan-18	Categories of E-commerce.
	7-Jan-18	Sunday
2	8-Jan-18	Planning online business
	9-Jan-18	Nature & dynamic of internet
	10-Jan-18	Continue topic
	11-Jan-18	pure online on E-commerce
	12-Jan-18	brick & click business.
	13-Jan-18	pure online vs. brick & click Buss.
	14-Jan-18	Sunday
3	15-Jan-18	Assessing requirement
	16-Jan-18	Continue topic of assessing Req
	17-Jan-18	Designing of E-commerce
	18-Jan-18	developing of E-commerce
	19-Jan-18	deploying the system.
	20-Jan-18	Continue topic
	21-Jan-18	Sunday
4	22-Jan-18	Vasant Panchami
	23-Jan-18	Continue topic the E-commerce
	24-Jan-18	Sir Chhotu Ram Jayanti
	25-Jan-18	One to one enterprise
	26-Jan-18	Republic Day
	27-Jan-18	Continue topic one to one enterprise
	28-Jan-18	Sunday
5	29-Jan-18	Continue topic
	30-Jan-18	Assignment work
	31-Jan-18	Assignment work

Wanshi

## Lesson Plan

Name of the Assistant/ Associate Professor... Manoj Kumar.....

Class and Section: BBA 3<sup>rd</sup> year (6<sup>th</sup> sem)

Subject: E-commerce (BBAN-605).....

Week	Date	Topics
1	1-Mar-18	Guru Ravidas Birthday
	2-Mar-18	Holi
	3-Mar-18	Application in E-commerce
	4-Mar-18	Sunday
2	5-Mar-18	Application of E-commerce in private sector
	6-Mar-18	Application in Govt. sector,
	7-Mar-18	Application in other sector,
	8-Mar-18	E-commerce scope
	9-Mar-18	E-commerce application in manufacturing
	10-Mar-18	Continue topic
	11-Mar-18	Sunday
3	12-Mar-18	Continue topic
	13-Mar-18	E-commerce in wholesale
	14-Mar-18	Continue topic
	15-Mar-18	E-commerce in Retail
	16-Mar-18	Continue topic
	17-Mar-18	Continue topic
	18-Mar-18	Sunday
	4	19-Mar-18
20-Mar-18		Continue topic
21-Mar-18		Continue topic
22-Mar-18		Assignment work
23-Mar-18		Assignment work
24-Mar-18		Assignment work
25-Mar-18		Sunday/ Ram Navami
5		26-Mar-18
	27-Mar-18	Continue topic
	28-Mar-18	Continue topic
	29-Mar-18	Mahavir Jayanti
	30-Mar-18	Concept of virtual existence
	31-Mar-18	Continue topic

*Manoj*

## Lesson Plan

Name of the Assistant/ Associate Professor... Manoj Kumar.....

Class and Section: BBA 3rd year (6th sem).....

Subject: E-commerce (BBAN-605).....

Week	Date	Topics
1	1-Apr-18	Sunday
	2-Apr-18	Working of virtual existence
	3-Apr-18	Advantage of E-commerce.
	4-Apr-18	Pitfalls of virtual organizations.
	5-Apr-18	workface of E-commerce
	6-Apr-18	workzone
	7-Apr-18	Workspace & staff less organization
	8-Apr-18	Sunday
2	9-Apr-18	Designing of E-commerce
	10-Apr-18	The conceptual design
	11-Apr-18	Giving description for its transaction.
	12-Apr-18	infrastructure & resource
	13-Apr-18	Security in E-commerce
	14-Apr-18	Dr Ambedkar Jayanti / Vaisakhi
	15-Apr-18	Sunday
3	16-Apr-18	Digital signature, network security.
	17-Apr-18	data encryption secret keys
	18-Apr-18	Parashurama Jayanti
	19-Apr-18	Data encryption, Assignment work
	20-Apr-18	Revision on E-commerce.
	21-Apr-18	Revision on one to one enterprises.
	22-Apr-18	Sunday
4	23-Apr-18	Revision IT infrastructure on E-commerce
	24-Apr-18	Revision on payment gateways.
	25-Apr-18	Revision on virtual existence of E-commerce.
	26-Apr-18	Revision on virtual organization
	27-Apr-18	Revision on infrastructure & resource
	28-Apr-18	Revision on data encryption.

*Manoj*